



Insurance Services, Inc.

ABRAM INTERSTATE INSURANCE SERVICES, INC.

2211 Plaza Drive, Suite 100

Rocklin, CA 95765

Phone: 916 780 7000 Fax: 916 780 7181

## Beauty Salon, Nail Salon and Barber Shop Product Businessowners Package

### ***Makeover Your Bottom Line!!!***

Introducing a competitively priced product specifically designed for Beauty & Nail Salons and Barber shops. Our Package can be enhanced to include many optional coverages.

### ***Our Package can be enhanced to include many optional coverages.***

#### OPTIONAL COVERAGES INCLUDE:

- ▶ Professional Liability
- ▶ Loss of Income - 12 month Actual Loss Sustained Basis with a stated limit
- ▶ Value Plus Endorsement is available on accounts eligible for Special form offering 13 optional coverages for one low flat charge including: Signs, Money & Securities, Employee Dishonesty, Personal Effects Coverage and more
- ▶ Non-Owned & Hired Automobile coverage
- ▶ Money & Securities coverage
- ▶ Signs coverage
- ▶ Equipment Breakdown coverage

#### ADDITIONAL ADVANTAGES:

- ▶ A.M. Best rated A++ carrier
- ▶ Quick quote turnaround
- ▶ Superior policy issuance
- ▶ Low minimum premium





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# Beauty, Nail, Barber Shop Product — Businessowners Package

This preferred product targets risks that have Beauty Salon, Nail Salon, and/or Barber Shop operations. We can offer General Liability, Property, and Professional Liability on a Businessowners form.



## The HIT ZONE – Our highest hit ratio

- 📍 GENERAL LIABILITY
- 📍 Up to \$3,000,000 in annual sales
- 📍 Risks having functioning and operational smoke and/or heat detectors in all units and/or occupancies
- 📍 No losses or claims (excluding closed without payment) incurred in the past three years

### PROPERTY

- 📍 Tenant Operations
- 📍 No habitational exposure
- 📍 No Vacancies
- 📍 Risks having functioning and operational smoke and/or heat detectors in all units and/or occupancies
- 📍 Risks having 100% of the wiring on circuit breakers
- 📍 No losses or claims (excluding closed without payment) incurred in the past three years

ELIGIBLE RISKS – Includes all of the above characteristics except where amended below

#### GENERAL LIABILITY

- ▶ No products sold under the applicant's name or label
- ▶ All employees have a valid license
- ▶ No more than two losses or claims (excluding closed without payment) incurred in the past three years

#### PROPERTY

- ▶ New Ventures
- ▶ Risks up to \$3,000,000 in total property value per location
- ▶ No more than two losses or claims (excluding closed without payment) incurred in the past three years

#### PRODUCT ADVANTAGES

- ▶ Non Owned and Hired Automobile Coverage available if there is no delivery
- ▶ Tanning Device Liability available
- ▶ Professional Liability up to \$1,000,000 for specified services
- ▶ Employee Dishonesty up to \$25,000
- ▶ Business Income available on an Actual Loss Sustained basis for 12 months, up to the Business Income Limit
- ▶ Crime Coverage available
- ▶ Value plus endorsement (13 property coverage additions/extensions)
- ▶ Inspection costs paid by the United States Liability Insurance Group
- ▶ A.M. Best rated A++ carrier

# Beauty, Nail, Barber Shop Product — Businessowners Package

## INELIGIBLE RISKS

### GENERAL LIABILITY

- ▶ Risks not having functioning and operational smoke and/or heat detectors in all units and/or occupancies
- ▶ Risks with electrolysis
- ▶ No students (even with a permit)
- ▶ Risks not having 100% of the wiring on circuit breakers
- ▶ No prior, existing or pending bankruptcy in the past 5 years
- ▶ Risks located in Alaska, Louisiana or West Virginia

### PROPERTY

- ▶ Risks not having 100% of the wiring on circuit breakers
- ▶ Risks not having functioning and operational smoke and/or heat detectors in all units and/or occupancies
- ▶ No prior, existing or pending bankruptcy in the past 5 years
- ▶ Risks having existing tax liens
- ▶ Risks located in Alaska, Hawaii, Louisiana or West Virginia

### AVAILABLE LIMITS

- ▶ Maximum property value of \$3,000,000 in protection class 1-8
- ▶ Maximum property value of \$1,000,000 in protection class 9-10
- ▶ Coastal Zones – Maximum property values up to \$500,000 per location. Risks having property values up to \$250,000 for only non-structures (i.e. business personal property and business income) are available with wind in select counties without direct coastal exposure. Wind exclusion applies on all other coastal business.
- ▶ \$1,000,000 Occurrence/ \$2,000,000 Aggregate
- ▶ \$5,000,000 additional capacity available for Excess General Liability or Umbrella Coverage
- ▶ Tanning Device Liability Insurance available up to \$100,000/\$300,000 Occurrence/Aggregate

### SUBMISSION REQUIREMENTS

- ▶ Within 21 days of the inception date of coverage, this account will be subject to the following:
  - Our completed & signed application that accompanies this quote; or
  - Completed & signed ACORD application as long as all underwriting information needed has been provided to us; or
  - Completed & signed application from another company as long as all underwriting information needed has been provided to us.
  - Representation of loss experience for the last 3 years or as long as applicant has been in business, if less than 3 years.